Loudoun Soccer Board Minutes
Monday, October 1, 2012
National Conference Center

Calling of the Meeting to Order: Tom Thomas at 6:30 p.m.

Board Members Present:

Tom Thomas	Steve Szczypinski (phone)	Robin Phillips
Chris Stanley	John Warner	
Polly Downey	Frank Mencini	

Board Members Absent:
Rob Russell
Mark Ziegler

Also in attendance: Craig Koch (Director of Business Operations), Darryl Gee (Technical Director), Sharon Wells (TOP Soccer), Belinda Hyde (Sponsorship & Fundraising Manager)

Proceedings:

Tom began the meeting by reading the Loudoun Soccer mission statement and club core values.

Presentations were made to the Board by two companies looking to run the Capital Campaign for the Loudoun Soccer Park and Loudoun Soccer.

New Business:

1. **<u>Meeting Minutes – Chris</u>**
   a. Chris handed out copies of the September meeting minutes, previously distributed via email to board members, for review and approval.
   b. After review, Tom motioned to approve the September minutes with minor amendments. Polly seconded so minutes were approved.

2. **<u>Technical Update - Darryl</u>**
   a. Dan Raben has finalized the U8 Academy Friendlies Tournament that will take place November 17 & 18, 2012 at Loudoun Soccer Park. This has been sanctioned by VYSA.
   b. Mark Ryan and Darryl are finalizing the winter programs and will offer goalkeeping and footskill programs in addition to the team training offered to the travel teams.
   c. Beginning with the 2013-2014 travel season, all U9 travel teams will have professional coaches.
   d. Loudoun Soccer spirit wear has finally arrived at Sterling Soccer and Loudoun Soccer receives 10% of all spirit wear sales.
   e. Randy May has put together the Loudoun Soccer Showcase Committee.

3. **<u>Financial Updates – Craig</u>**
   a. Positive Net Income YTD as of 08/31/12 and Revenue is above budget.
   b. Accounting system to be upgraded to include various classifications based on programs offered – this will allow for a better tracking of revenue/expenses by program and season.

4. **Operational Update – Craig**
   a. End of Season tournaments preparation has begun.
   b. TOPSoccer is looking to form a relationship with The Wounded Warrior Project as well as possibly offer Adult TOPSoccer programs.
   c. Loudoun Soccer to reach out to Board of Supervisors regarding an initiative by Supervisor Letourneau regarding the equitable sharing of costs for fields, facilities and maintenance. Also for any new fields to come on board and whether they are turf and/or lighted.

Tom motioned to adjourn the meeting, Robin seconded the motion. The regular meeting was adjourned at 9:49 p.m.

Executive Session

- Held following a brief recess after the regular meeting with attendance by the Board members and Craig covering the following:
  1. Gave thanks to Craig and the Loudoun Soccer staff for getting Loudoun Soccer Park opened.
  2. Field Fund – agreed to split the field fund between Loudoun Soccer Park and the regular field fund.
  3. Recreation Uniform contract with Spirit Wear is ending; begin process of getting new contract.
  4. Agreed to rent Loudoun Soccer Park fields to Loudoun teams for $140 per hour (full field) and $70 (half) and $35 (quarter).
  5. Events Manager – job description to be provided to the board for review and approval.
  6. Strategic Planning 2013 – Board to continue meeting separately to discuss planning for next calendar year.