Loudoun Soccer Board Minutes
Monday, March 1, 2010
Loudoun Soccer Office

Executive Session: 7:04

Calling of the Meeting to Order: Debbie Bicer, 7:39 p.m.

Calling of the Roll:

Debbie Bicer	Denise Kling	Lou Arroyo	Darryl Gee
Robin Phillips	Dan Cavanaugh	Tom Thomas	Dave Edwards
Kendra Davenport	Frank Mencini	Jim Bonfils	

Proceedings:

- Tom made a motion to excuse Margie from the board meetings effective immediately. Lou Second the motion- discussion- The vote carried the motion.

- The minutes from the February 2010 board meeting were reviewed. Denise motioned to approve the minutes; Tom seconded the motion. The minutes were approved.

New Business/Review of Open Action Items:

1. **<u>2010 Budget and Finance Review</u>**
   A description of the budget was process was reviewed. The Recreation and Travel Vice Presidents and Referee Director prepared detailed budgets. For the first time common operation items were removed from the Recreation, Referee, Travel budgets, and included in a Separate budget was submitted by the Operations Director.
   The Draft Summary Budget, previously distributed, via email was presented along with the Travel Budget, Recreation, and Referee detail spreadsheets. The Board and Staff present discussed the sheets in detail. In an effort to better control our costs, the following motions were made:

   a) "To control payroll spending, we will no longer pay for temps in the office" Motion was made by Tom, Second by Robin- no discussion- The vote carried the motion.

   b) "Freeze the pay rate and hours of all the hourly employees in the club" Motion was made by Tom, Second by Lou- discussion- The vote carried the motion.

   c) "Cancel cell phone service for all board members" Motion was made by Tom, Second by Robin- no discussion- The vote carried the motion.

   d) "Remove WebEx Service" Motion was made by Tom, no second- discussion- Motion rescinded: There was general consensus for the need for this service.

   e) "Do not purchase DC United/Washington Freedom Tickets for the 2011 season" Motion was made by Tom, Second by Robin- discussion- The vote carried the motion.

   f) "Identify volunteer tax preparer or new lower cost tax preparer" Motion was made by Tom, Second by Lou- discussion- The vote did not carry the motion.

   g) "Renegotiate contract to consolidate storage to one, temperature controlled storage space" Motion made by Tom, Second by Lou- discussion- The vote carried the motion.

h) "Conklin Project - field development on hold" Motion was made by Tom, Second by Robin- discussion- Motion rescinded: There was general consensus to put this on hold

2. **2010 Goals and Objectives Review**
   Due to time constraints, Lou waived the allotted time and deferred the topic of setting club goals and objectives for a separate meeting.

3. **Harris Teeter 2010 Sponsorship:**
   Margie presented the board with Harris Teeter's $10K sponsorship to Loudoun Soccer.

4. **D.C. United Loudoun Soccer Sportsmanship Program:**
   Denise presented the D. C. United/Loudoun Soccer Sportsmanship Program.

5. **College Vision:**
   - Ted presented the board with College Vision's proposal for comparison with the Sports Source and will email the particulars of the proposal for the board to review.

Committee Reports:

Fundraising Committee:

Referee:
- Dan mentioned that he had a Referee Committee meeting on Feb. 20.
- The Referee preseason meeting is scheduled for 15 April.

Office Manager:

Travel:
- Fiona continues to work with managers/families to register players for the spring season. We currently have 14 players not registered and 13 who have registered but who have not paid their spring dues.
- Registration is open for all spring academy programs - Footskills I, Footskills II, Striker Academy and Goalkeeper Academy.
- Registration is also now open for the week-long travel spring break training program.
- We will hold our spring preseason coaches and managers meeting on Wednesday, March 24 at 8 pm. [Date has subsequently changed to Monday, March 22.]
- Robin will set goals and objectives for Travel Director of Coaching

Communications:

Fields:

Operations:

Registration Donations:

Image:

Recreation:

Denise motioned to adjourn the meeting. Robin seconded the motion. Meeting adjourned at 10:10 p.m.