Loudoun Soccer Board Minutes
Monday, February 7, 2011
Morven Park

Calling of the meeting to order: Tom Thomas at 7:06pm

Calling of the roll:

Tom Thomas	Alan Foy	Robin Phillips	Frank Mencini (phone)
Jennifer Price	Mark Ziegler	Peter Walthier	
Polly Downey	Kendra Davenport	Steve Szczypinski	

Proceedings:

New Business:

1. **<u>Strategic Imperatives Status Update</u>**
    a. Alliances - Tom, Jen, and Frank met since the last meeting to discuss a strategy and tactical plans
    b. Player programs – survey monkey results review is in process
    c. Coaches Training
        i. Coaches clinic to occur
        ii. AGC meeting to be held Wednesday and conference call Friday for new ones
    d. Community Outreach
        i. Scholarship requests have been coming in from schools
        ii. 2000+ flyers distributed to Loudoun County schools
        iii. Meeting with Constant Contact to improve quality of email communications
    e. Uniform Contacts – meetings arranged with Cheers and Play it Again Sports for distribution of uniforms. Also discussed possibility of having Cassels in Herndon carry uniforms to benefit Loudoun South area

2. **Sycolin Fields Update**
    a. Discussed the different vendor options based on experience, quality, and price/value
    b. Discussion was held on taking advantage of groundbreaking of Sycolin for capital campaign appeal
        i. Letter to be drafted and sent to board members for review/approval
        ii. Donors will be challenged to contribute and will be recognized in some manner for their contribution

3. **Finance/Budget Status Update**
    a. Peter provided an update on the need to convert certain employees such that they will get paid through the club

b. In reviewing risk checklist the club is in good shape with the largest potential risk area being coaches salaries
    i. Determined need to look at how to structure team accounts
c. Peter presented motion to move the fiscal year to run from July-June. Unanimous board approval, motion passed.
d. Peter presented motion to move Travel program coaches to W2 pay process. Unanimous board approval, motion passed.
e. Peter provided latest budget P&L and proposed using current version as a guidepost or working budget for the time period through June 30th

4. Treasurer's Report

a. Review of club earnings for the prior year
b. Revenue up and overall net income positive

Tom motioned to adjourn the meeting, Peter seconded the motion. The meeting was adjourned at 8:23 p.m.

Executive Session

a. Office and Technical staff re-organization, compensation and policies implementation presented by Executive Director.
b. Presentation of candidates for Technical Director position.