Loudoun Soccer Board Minutes
Monday, December 3, 2012
National Conference Center

Calling of the Meeting to Order: Tom Thomas at 7:16 p.m.

Board Members Present:

Tom Thomas	Steve Szczypinski	Robin Phillips
Chris Stanley	John Warner	Mark Ziegler
Polly Downey	Rob Russell	

Board Members Absent:
Frank Mencini

Also in attendance: Craig Koch (Director of Business Operations), Darryl Gee (Technical Director), Sharon Wells (TOP Soccer) and Board Nominees: Drew Leonard (phone), David Drupa, Randy Steeprow, Mike Harris (phone)

Proceedings:

Tom began the meeting by reading the Loudoun Soccer mission statement and club core values.

New Business:

1. **<u>Meeting Minutes – Chris</u>**
   a. Chris handed out copies of the November meeting minutes, previously distributed via email to board members, for review and approval.
   b. After review, Tom motioned to approve the November minutes with minor amendments. John seconded so minutes were approved.

2. **<u>Board of Director Recognitions - Tom</u>**
   a. Sharon Wells (TOPSoccer) was recognized as the TOP Soccer Admin of the Year for Virginia – to receive Dave Williams TOPSoccer Exemplary Service Award during the upcoming 2013 VYSA Convention.
   b. Robin Phillips was recognized for her years of service to Loudoun Soccer and the Board of Directors as she is retiring from the Board effective 12/31/12.

3. **<u>2013 Board of Director Nominee Presentations</u>**
   a. David Drupa, Randy Steeprow, Mike Harris and Drew Leonard all made their presentations to be elected to the Board effective 01/01/13. Voting to take place during the Executive Session.
4. **<u>Technical Updates - Darryl</u>**
   a. The Loudoun Soccer recreation tournament (Fall Classic) was a huge success with 73 teams participating.
   b. The Loudoun Soccer U8 Academy finished the season with the Loudoun Soccer U8 Friendlies tournament. 21 teams from Virginia and Maryland participated. Dan Raben and Dave Scruggs did great job putting this together.

c. Loudoun All Stars participated in the Herndon All-Stars Tournament the weekend of November 17th and 18th. Nine teams made the finals, out of a total of 23 sent to the tournament.
d. Working to finalize a proposal to the referees to revise the pay structure and the formatting of our programs and league play.
e. Effective 01/01/13 – Dan Raben will become the Director of Player Development, overseeing the Recreation Program. Dave Scruggs will become the Director of Coaching Education.

5. <u>Operational Updates – Craig</u>

a. Craig provided via email current financial reports as October 31, 2012 for both Loudoun Soccer and Loudoun Soccer Park. Loudoun Soccer income is $28k above budget YTD.
b. Loudoun Soccer Park rentals continue to exceed budget projections during the 1st 3 months of operations.
c. Construction continues at Loudoun Soccer Park and the garage, concession stand and office should be completed by 12/31/12. The sod for the natural grass field should be laid this month and be ready for use in Spring 2013.
d. Naming rights have been agreed to in principal for Field 1 at Loudoun Soccer Park to HSP Direct and PEPSI has proposed to be the official beverage provider for Loudoun Soccer Park, which has been agreed upon by the Board of Directors.

Tom motioned to adjourn the meeting, Polly seconded the motion. The regular meeting was adjourned at 8:45 p.m.

Executive Session

1. Continue to look for a company to sign up for naming rights to Loudoun Soccer Park.
2. Purchase of Loudoun Soccer Park in 2013 – 2 banks looking to provide financing.
3. Holiday Party – promote to soccer families, aiming for January 2013.
4. 2013 Budget – Board to provide guidance to Craig and office staff.
5. Office Network – Board approves office network upgrades, furniture and security for Loudoun Soccer Park and the new office.
6. 2013 Board Elections – Randy Steeprow, Mike Harris and Drew Leonard were elected to the 2013 Board.